

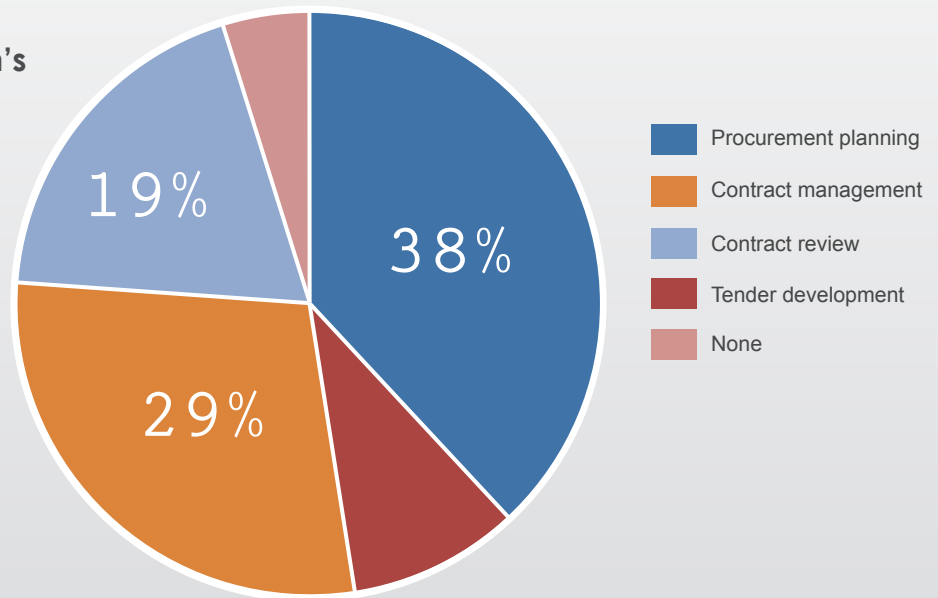
# The Results are in!



In February 2011, Project Procure conducted a short survey aiming to identify common strengths and weaknesses in procurement and contract management across a number of industries.

Below are the findings based on responses from a number of procurement, contracting and supply chain staff across various public and private sector industries.

**Q. What is your organisation's greatest weakness in terms of procurement?**



## fast facts

**How does your organisation compare?**

- 60%** of organisations DO NOT consistently measure supplier performance
- 60%** of organisations find it difficult to recruit skilled procurement professionals
- 47%** of procurement staff would like training in procurement and contract management
- 47%** of organisations HAVE NOT implemented a sustainable procurement strategy
- 40%** do not believe the majority of their organisation's procurement achieves value for money
- 40%** of organisations do not currently measure procurement performance