

CASE STUDY

Procurement Performance

project

A large government department required the services of a procurement management specialist to deliver a viable, sustainable Procurement Performance Management (PPM) framework. The framework had to be capable of quantifying the benefits that procurement achieves and providing necessary information to report on procurement performance and set targets for improvement. Project Procure was engaged to lead the development of this framework.

the challenges

- The project was a first of its kind in the state government
- There is a wide range of procurement maturity throughout the organisation, making it difficult to develop organisational wide procurement performance measures
- The organisation's operations are distributed across the state with differing processes and systems
- There were different procurement systems for infrastructure compared to goods and services
- There were two separate accounting systems brought about by a Machinery of Government change
- Poor data quality
- Resistance to change
- Tight timeframes

our approach

- Review of the current situation to identify the organisations procurement maturity, procurement practices and spend
- Development of performance targets, measures and savings targets that were tailored to the organisations maturity and requirements
- Development of a framework that aligned with the organisations corporate objectives
- Development of an implementation plan including a change management strategy
- Ensuring the measures allowed for continuous improvement to move the department towards being a best in class procurement organisation

outcome

Project Procure's solution provided the organisation with the necessary framework, tools and procedures to effectively measure and report on procurement performance. The project provided the department with the key tools to improve procurement practices and move the department towards being a best in class procurement organisation.

